40 Grove Street | Wellesley, MA 02482 TEL: 781-237-3339 | FAX: 781-237-3606 Established 1936

November 13, 2018

To the Board of Directors Shore Educational Collaborative

We have audited the financial statements of the governmental activities, the aggregate discretely presented component unit, and the major fund of Shore Educational Collaborative (the "Collaborative") for the year ended June 30, 2018. Professional standards require that we provide you with information about our responsibilities under auditing standards generally accepted in the United States of America and *Government Auditing Standards*, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated June 29, 2018. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Matters

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Collaborative are described in Note A to the financial statements. During the fiscal year ended June 30, 2018, the Collaborative adopted the following Governmental Accounting Standards Board ("GASB") pronouncements:

- GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits other than Pensions. This statement provides guidance on employer reporting for employer governmental entities whose employees are provided with other postemployment benefits ("OPEB"). The statement requires immediate recognition of the total OPEB liability on the statement of net position. The beginning net position on the government-wide financial statements as a result of the cumulative effect of this change in accounting principle decreased in the amount of \$2,974,299 from the amount previously reported in the financial statements for the year ended June 30, 2017. The statement also does not allow recognition of the total OPEB liability on its governmental funds balance sheet since it is considered a long-term liability. Thus, the beginning fund balances on the governmental funds balance sheet as a result of the cumulative effect of this change in accounting principle increased in the amount of \$3,656,825 from the amount previously reported in the financial statements for the year ended June 30, 2017.
- GASB Statement No. 81, Irrevocable Split-Interest Agreements. This statement requires that a government that receives resources pursuant to an irrevocable split-interest agreement recognize assets, liabilities, and deferred inflows of resources at the inception of the agreement. Furthermore, this Statement requires that a government recognize assets representing its beneficial interests in irrevocable split-interest agreements that are administered by a third party, if the government controls the present service capacity of the beneficial interests. This Statement requires that a government recognize revenue when the resources become applicable

to the reporting period. The adoption of GASB Statement No. 81 does not have any impact on the Collaborative's financial statements.

- GASB Statement No. 85, *Omnibus 2017*. This statement addresses practice issues that have been identified during implementation and application of certain GASB Statements. The adoption of GASB Statement No. 85 does not have any impact on the Collaborative's financial statements.
- GASB Statement No. 86, Certain Debt Extinguishment Issues. This statement provides guidance for transactions in which cash and other monetary assets acquired with only existing resources-resources other than the proceeds of refunding debt-are placed in an irrevocable trust for the sole purpose of extinguishing debt. This Statement also improves accounting and financial reporting for prepaid insurance on debt that is extinguished and notes to financial statements for debt that is defeased in substance. The adoption of GASB Statement No. 86 does not have any impact on the Collaborative's financial statements.

No other new accounting policies were adopted and the application of other existing policies was not changed during fiscal 2018. We noted no transactions entered into by the Collaborative during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the Collaborative's financial statements were:

Management's estimate of the depreciable lives and estimated residual value of the capital assets is based on historical usage of the capital assets and an analysis of their remaining usability.

Management's estimate of the liability of other postemployment benefits is based on an actuarial valuation of its obligation which included actuarial assumptions of a discount rate, healthcare trend rates, general inflation rate, annual compensation increases, and mortality rates.

Management's estimate of the fair value of the cash flow hedges related to the interest rate swaps on a bond payable is based on a market-to-market valuation which estimates the net present value of the expected cash flows between the parties to the swap agreements, using relevant mid-market data inputs based on the assumption of no unusual market conditions or forced liquidation and does not include an assessment of nonperformance risk.

Management's allocation of costs to programs and general and administrative expenses.

Management's estimate of pension on-behalf payments is based on the audited pension plan financial statements issued by the retirement systems for the Massachusetts Teachers' Retirement Plan and the Massachusetts State Employees' Retirement Plan.

We evaluated the key factors and assumptions used to develop these estimates in determining that they are reasonable in relation to the financial statements taken as a whole.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The most sensitive disclosures affecting the financial statements were:

- The disclosure of the bonds payable in Note N to the financial statements due to the materiality of the bonds payable
- The disclosure of the other postemployment benefits in Note O to the financial statements due to the materiality of the unfunded other postemployment benefits liability.
- The disclosure of the Collaborative's proportionate share of the net pension liability for the Massachusetts Teachers' Retirement Plan and the Massachusetts State Employees' Retirement Plan in Note L to the financial statements.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, the attached schedule labeled "Adjusting Journal Entries Report" shows all the material misstatements detected as a result of audit procedures and that were corrected by management. The net effect of these misstatements on the statement of revenues, expenditures and changes in fund balances - governmental funds is an increase in fund balances of \$93,546. The net effect of these misstatements on the statement of activities is an increase in net position of \$93,546. Furthermore, the attached schedule labeled "Reclassifying Journal Entries Report" shows the material reclassifications that needed to be made to convert the government-wide financial statements to the fund financial statements. The net effect of these reclassifications totaled \$725,281.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditors' report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated November 13, 2018.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Collaborative's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Collaborative's auditors. However, these discussions occurred in the normal course of our professional relationship, and our responses were not a condition to our retention.

Other Matters

We applied certain limited procedures to the Management's Discussion and Analysis, Massachusetts Department of Elementary and Secondary Education (DESE) required supplementary information, budgetary comparison information, schedule of the changes in the Collaborative's total OPEB liability and related ratios for the Retiree Health Insurance Plan, schedules of the Collaborative's proportionate share of the net pension liability for the Massachusetts Teachers' Retirement System (MTRS) and the Massachusetts State Employees' Retirement System (MSERS) and schedules of the Collaborative's contributions to the MTRS and MSERS, which are required supplementary information ("RSI") that supplement the basic financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on the RSI.

Restriction on Use

This information is intended solely for the information and use of the Board of Directors and management of the Collaborative and is not intended to be, and should not be, used by anyone other than these specified parties.

Very truly yours,

Livingston & Haynes, P.C.

Levengston & Elegnes P. C.

Client:

SHO6002 - Shore Educational Collaborative AUD2018 - Shore Educational Collaborative 1001.01 - TB

Engagement: Trial Balance:

Workpaper:

130.04 - Adjusting Journal Entries Report

Account	Description	W/P Ref	Debit	Credit	P&L Effect
djusting Journal o eliminate 00000	Entries JE # 1 00 payroll accounts.				
4010-000110 4520-000110 4530-000110 4540-000110 4620-000110 4630-000110 4010-000000	DIRECT CARE SALARIES UNEMPLOYMENT WORKERS COMP COBRA EMPLOYER GENERAL LIABILITY INSURANCE FICA EXPENSE RETIREE INSURANCE EXPENSE DIRECT CARE SALARIES		312.00 2.00 7.00 7.00 3.00 29.00 28.00	312.00	
4520-00000 4530-00000 4540-00000 4620-00000 4630-00000 4650-00000	UNEMPLOYMENT WORKERS COMP COBRA EMPLOYER GENERAL LIABILITY INSURANCE FICA EXPENSE RETIREE INSURANCE EXPENSE		388.00	2.00 7.00 7.00 3.00 29.00 28.00 388.00	
Adjusting Journal	Entries JE # 2 MAKE - To eliminate rent expense.		366.00	300.00	· ·
3950-000637 5000-000105 5000-000110 5000-000305	RENTAL INCOME RENT RENT RENT		252,500.00	87,500.00 50,000.00 45,000.00	
5000-000315 5000-000636 Fotal	RENT RENT		252,500.00	45,000.00 25,000.00 252,500.00	-
Adjusting Journal	Entries JE#3 /AKE - To eliminate interest expense.				
3950-000637 6120-000105 6120-000110 6120-000305 6120-000315	RENTAL INCOME INTEREST EXPENSE INTEREST EXPENSE INTEREST EXPENSE INTEREST EXPENSE		277,500.00	95,000.00 55,000.00 50,000.00 50,000.00	
6120-000636 Fotal	INTEREST EXPENSE		277,500.00	27,500.00 277,500.00	•
Adjusting Journal o accrue additions		4401.01			
4810-000636 2170-000000 rotal	ACCOUNTING/AUDITING ACCRUED LEGAL & ACCOUNTING		1,550.00 1,550.00	1,550.00 1,550.00	1,550.00
Adjusting Journal	Entries JE # 5	2301.01			
1100-000000 1102-000000 Total	ACCOUNTS RECEIVABLE OTHER ACCOUNTS RECEIVABLE		37,307.00 37,307.00	37,307.00 37,307.00	

SHO6002 - Shore Educational Collaborative AUD2018 - Shore Educational Collaborative 1001.01 - TB Client: Engagement: Trial Balance:

Workpaper: 130.04 - Adjusting Journal Entries Report

	room rajusting obtained Entires report				
Account	Description	W/P Ref	Debit	Credit	P&L Effect
Adjusting Journal	Entries JE # 6 ortion of bonds payable	121.04			
2142-000002 2142-000001 Total	CURRENT PORTION - BONDS PAYABLE CURRENT PORTION - BONDS PAYABLE		276,092.00 276,092.00	276,092.00 276,092.00	
Adjusting Journal	Entries JE # 7 MKE - To reverse other income.				
3900-000636 3900-000636 5511-000105 5511-000110 5511-000120 5511-000140 5511-000305 5511-000315 5511-000405	OTHER INCOME OTHER INCOME COMPUTER EQUIPMENT RENTAL		7,381.00 74,255.00 81,636.00	16,765.00 8,020.00 8,020.00 8,020.00 21,731.00 18,931.00 149.00 81,636.00	-
Adjusting Journal CLIENT DO NOT M	Entries JE # 8 IAKE - To reclass restricted cash to restricted fund.				
2900-000000 2238-000000 Total	GENERAL FUND BALANCE RESERVE FOR RESTRICTED CASH		1,795,067.00 1,795,067.00	1,795,067.00 1,795,067.00	-
Adjusting Journal CLIENT DO NOT N	Entries JE # 9 IAKE - To allocate interest to the programs.	5004.01			
6120-000105 6120-000110 6120-000305 6120-000315 6120-000510 6120-000636 6120-000637 Total	INTEREST EXPENSE		101,854.00 58,202.00 52,382.00 52,382.00 11,640.00 29,102.00	305,562.00 305,562.00	-
Adjusting Journal CLIENT ENTRY - T	Entries JE # 10 o record medicaid billing receivable.	2606.02			
1103-000000 3000-000450 Total	MEDICAID BILLING RECEIVABLE CITY		40,795.00 40,795.00	40,795.00 40,795.00	(40,795.00)
Adjusting Journal To record on behalf		6112.01			
4900-000636 4910-000636 3900-000900 3900-000900 Total	TEACHER RETIRE ON BEHALF PAYMT STATE RETIRE ON BEHALF PAYMT ON BEHALF PAYMENTS ON BEHALF PAYMENTS		1,459,480.00 2,061,420.00 3,520,900.00	1,459,480.00 2,061,420.00 3,520,900.00	
Adjusting Journal To adjust health ins		4404.01			
4600-000105 4600-000305 4600-000315 2154-000606	MEDICAL INSURANCE MEDICAL INSURANCE MEDICAL INSURANCE HEALTH INSURANCE W/H		7,892.00 7,892.00 7,892.00	23,676.00	

SHO6002 - Shore Educational Collaborative AUD2018 - Shore Educational Collaborative 1001.01 - TB Client: Engagement: Trial Balance:

Workpaper: 130.04 - Adjusting Journal Entries Report

vvorkpaper:	130.04 - Adjusting Journal Entries Report				
Account	Description	W/P Ref	Debit	Credit	P&L Effect
Total			23,676.00	23,676.00	23,676.00
Adjusting Journal To accrue addtiiona	Entries JE # 13 al amount for rate changes for Mass Health				
1102-000000 3800-000110 3800-000120 3800-000140 Total	OTHER ACCOUNTS RECEIVABLE MEDICAID INCOME MEDICAID INCOME MEDICAID INCOME		5,416.00	1,281.00 2,043.00 2,092.00 5,416.00	(5,416.00)
Adjusting Journal	Entries JE # 14 MAKE - To reclass other A/R to A/R.				
1100-000000 1102-000000 Total	ACCOUNTS RECEIVABLE OTHER ACCOUNTS RECEIVABLE		5,416.00 5,416.00	5,416.00 5,416.00	μ
Adjusting Journal To gross up school		6109.01			
5200-000105 5200-000305 5200-000315 3050-000105 3050-000305 3050-000315 Total	FOOD/KITCHEN EXPENSES FOOD/KITCHEN EXPENSES FOOD/KITCHEN EXPENSES SCHOOL LUNCH INCOME SCHOOL LUNCH INCOME SCHOOL LUNCH INCOME		3,175.00 2,122.00 2,349.00 7,646.00	3,175.00 2,122.00 2,349.00 7,646.00	
Adjusting Journal To reclass mispost					
5110-000140 6120-000140 Total	GAS/OIL - TRANSPORTATION INTEREST EXPENSE		10.00	10.00 10.00	
Adjusting Journal To record encumbr		5404.01			
2900-000000 2900-000050 2900-000075 2900-000076 Total	GENERAL FUND BALANCE ENCUMBRANCES - ADULT DAY PROGRAM ENCUMBRANCES - FRINGE BENEFITS ENCUMBRANCES - OTHER PURPOSES		352,069.00 352,069.00	81,109.00 257,895.00 13,065.00 352,069.00	-
Adjusting Journal To record deferred	Entries JE # 25 outflow from OPEB.				
1452-000000 4600-000105 4600-000110 4600-000120 4600-000140 4600-000305 4600-000315	DEFERRED OUTFLOW - OPEB MEDICAL INSURANCE		72,561.00	9,230.00 12,237.00 12,238.00 12,238.00 9,230.00 9,230.00	
4600-000636 Total	MEDICAL INSURANCE		72,561.00	8,158.00 72,561.00	(72,561.00)
Adjusting Journal CLIENT DO NOT N	Entries JE # 35 MAKE - To close out P&L				
2999-000000 2999-999999 Total	P&L Summary NET INCOME OFFSET		1,149,501.00 1,149,501.00	1,149,501.00 1,149,501.00	-

Client:

SHO6002 - Shore Educational Collaborative

Engagement: Trial Balance:

AUD2018 - Shore Educational Collaborative

1001.01 - TB

Workpaper:

130.04 - Adjusting Journal Entries Report

Account	Description	W/P Ref	Debit	Credit	P&L Effect
Adjusting Journal To record committee	Entries JE # 36 and funds for building.				
2900-000000 2237-000000 Total	GENERAL FUND BALANCE RESERVE FOR BUILDING		2,000,000.00	2,000,000.00 2,000,000.00	÷

(93,546.00)

A - These entries are considered material.

Client: Engagement: Trial Balance: Workpaper:

SHO6002 - Shore Educational Collaborative AUD2018 - Shore Educational Collaborative 1001.01 - TB 130.03 - Reclassifying Journal Entries Report

Workpaper:	130.03 - Reclassifying Journal Entries Report				
Account	Description	W/P Ref	Debit	Credit	%L Effect
Reclassifying Jor	urnal Entries JE # 16 expenses	2600.01			
2900-000000			0.044.00		
2601-000000	GENERAL FUND BALANCE RESERVE FOR PREPAID EXP & OTHE		9,841.00	9.841.00	
Total			9,841.00	9,841.00	-
Reclassifying Jou To record correct a	urnal Entries JE # 17 amount of LTD.				
2900-000000	GENERAL FUND BALANCE		244,361.00		
1700-000000 Total	AMOUNT PROVIDED FOR LTD		244,361.00	244,361.00 244,361.00	
_					
	urnal Entries JE # 18 vice through interest expense and payments on bonds payable.				
9500-000000	DEBT SERVICE		549,923.00		
2900-000000 6120-000105	GENERAL FUND BALANCE INTEREST EXPENSE			244,361.00 101,854.00	
6120-000110	INTEREST EXPENSE			58,202.00	
6120-000305	INTEREST EXPENSE			52,382.00	
6120-000315 6120-000510	INTEREST EXPENSE INTEREST EXPENSE			52,382.00 11,640.00	
6120-000636	INTEREST EXPENSE			29,102.00	
Total			549,923.00	549,923.00	244,361.00 (A)
Reclassifying Jou To eliminate long-t	urnal Entries JE # 23 erm liability.				
	90.000.000.0000.0000.000.000.000.000.00		7 000 0 10 00		
1701-000000 1702-000000	AMOUNTS PROVIDED FOR OPEB AMOUNTS PROVIDED FOR OPEB DEFERRED INFLOW		7,206,249.00 140,116.00		
2900-000000	GENERAL FUND BALANCE		140,110.00	6,631,124.00	
4650-000000	RETIREE INSURANCE EXPENSE			715,241.00	-
Total			7,346,365.00	7,346,365.00	(715,241.00)
Reclassifying Jou To eliminate deferr	urnal Entries JE # 26 red outflow.				
2900-000000	GENERAL FUND BALANCE		72,561.00		
2602-000000 Total	INVESTMENT IN OPEB		72,561.00	72,561.00 72,561.00	
	urnal Entries JE # 27				
To record again Of	PEB contributions for 2018.				
4600-000105	MEDICAL INSURANCE		9,230.00		
4600-000110	MEDICAL INSURANCE		12,237.00		
4600-000120 4600-000140	MEDICAL INSURANCE MEDICAL INSURANCE		12,238.00 12,238.00		
4600-000305	MEDICAL INSURANCE		9,230.00		
4600-000315	MEDICAL INSURANCE		9,230.00		
4600-000636 2900-000000	MEDICAL INSURANCE		8,158.00	72.561.00	
Total	GENERAL FUND BALANCE		72,561.00	72,561.00	72,561.00
	ırnal Entries JE # 29	3201.01			
To reclass general			326,962.00		
2900-000000	INVESTMENT IN GEN FIXED ASSETS GENERAL FUND BALANCE		320,802.00	326,962.00	
Total			326,962.00	326,962.00	-
Reclassifying Jou To eliminate depre	urnal Entries JE # 30 ciation per GASB.	3201.01			
2900-000000	GENERAL FUND BALANCE		408,598.00		
5610-000000	DEPRECIATION FIXED ASSETS			67,308.00	
5611-000000	DEPRECIATION LEASE IMPROVEMENT			28,551.00	
5614-000000	DEPRECIATION ON BUILDING			150,151.00 139,557.00	
5615-000000 5616-000000	DEPRECIATION ON BUILD IMPROVEM AMORTIZATION-LOGO COSTS			1,222.00	
5618-000000	DEPRECIATION ON LAND IMPROVEM			21,809.00	
Total			408,598.00	408,598.00	(408,598.00)
Reclassifying Jou	ırnal Entries JE # 31	3201.01			
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Client: Engagement: Trial Balance: Workpaper:

SHO6002 - Shore Educational Collaborative AUD2018 - Shore Educational Collaborative 1001.01 - TB 130.03 - Reclassifying Journal Entries Report

	10 M 1 M 1 M 1 M 1 M 1 M 1 M 1 M 1 M 1 M				
Account	Description	W/P Ref	Debit	Credit	P&L Effect
To record capital as	ssets.				
9600-000000 2900-000000	CAPITAL ADDITIONS GENERAL FUND BALANCE		81,636.00	81,636.00	
Total			81,636.00	81,636.00	81,636.00

(725,281.00)

A - These entries are considered material.